

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 073 are listed below

SIN #	SIN Title	Total Sales in \$
302 1	Kitchen Management Solutions	\$102,291
302 2	Emergency and Non-Emergency Food Service Support	\$2,895,402
302 3	Cooking Equipment	\$11,839,410
302 15	Sanitation and Warewashing Equipment	\$8,141,795
302 20	Food Preparation Equipment	\$3,686,989
302 28	Food Service Carts and Holding and Transport Equipment	\$9,602,352
302 29	Food Measuring and Testing Devices	\$596,540
302 30	Food Serving and Merchandising Equipment	\$2,209,941
302 34	Hot and Cold Food Counters	\$581,235
302 36	Food and Beverage Dispensing Equipment	\$385,584
302 40	Food Preparation and Storage Smallwares,	\$2,490,237
302 41	Food Service Items	\$2,616,598
302 42	Food Service Storage Racks and Cabinets	\$595,761
302 49	Refrigeration Equipment	\$13,317,939
302 56	Concession Equipment	\$330,687
302 65	Kitchens in Minutes	\$81,871
302 72	Kiosks Food Center Concepts	\$97,729
302 74	Tableware	\$2,836,494
302 98	Ancillary Services Related to Food Service Equipment	\$1,848,359
302 99	Introduction of New Services and Products Related to Food Service Equipment	\$93,512
375 99	Introduction of New Products/Services relating to Cleaning Equipment, Janitorial Supplies, Cleaning Chemicals and Sorbents	\$3,610,415
375 100	Vacuum Cleaner Canister Type	\$3,401,368
375 103	Vacuum Cleaner Upright Type	\$1,837,157
375 107	Vacuum Cleaner Portable Hand Type	\$55,507
375 117	Carpet Cleaner, including Shampooer, Extractor, Liquid or Powder	\$895,276
375 125	Sweeper and Scrubber	\$4,780,629
375 129	Floor Machine	\$2,861,548
375 135	Accessories and Attachments	\$1,838,466
375 139	Parts, Repair and Replacement, Miscellaneous for Cleaning Equipment	\$221,390
375 200	Mops, Buckets, Wringers, Squeegees, Brooms, Brushes, Sponges, Scouring Pads, Wiping Rags, Cleaning Cloths, Chamois, Polishing Pads, Cleaning Products, and Related Items	\$14,378,651
375 321	Powdered and Liquid Machine Warewashing (Dishwashing) Compounds and Rinse Additives	\$8,160,562
375 323	Laundry Cleaner, Powdered and Liquid, and Dry Cleaning Chemicals	\$3,320,799
375 341	Floor and Carpet Chemical Products	\$2,628,439

375 351	Sorbents	\$241,489
375 352	Sorbents	\$71,703
375 353	Sorbents	\$97,539
375 355	Sorbent Accessories	\$76,101
375 356	Sweeping Compounds	\$573,037
375 361	Biodegradable Cleaner/Degreaser (Water Based) Non-Phenolic and Non-Petroleum	\$1,062,238
375 362	Biodegradable Cleaner/Degreaser (Solvent Based) Non-Phenolic and Non-petroleum	\$181,569
375 363	Cleaners/Degreasers	\$3,528,928
375 364	Cleaner/Degreasers and Polishes	\$2,940,324
375 368	Gloves, Cleaning, Rubber	\$284,556
375 371	Cleaning Chemical Dispensing Equipment and Systems	\$196,335
375 372	Cleaning Chemicals used with Dispensing Systems	\$4,165,355
375 391	Auto Cleaners/Polishers, Air Fresheners, and Windshield Care	\$424,023
375 393	Tire Care:	\$23,287
384 2	Office Recycling Containers and Waste Receptacles	\$3,252,245
384 4	Outdoor Recycling Containers and Waste Receptacles	\$1,628,649
384 9	Industrial Trash Storage Containers	\$1,820,739
384 99	Introduction of New Services and Products relating to Recycling Containers and Waste Receptacles	\$648,634
476 12	Sterilants, Surgical Scrubs, and Related Products	\$410,386
476 13	Disinfectants	\$2,199,705
507 2	Permanent/Disposable dispenser housing and refills for the control of general institutional airborne odors, smoke, and sanitizing surfaces	\$342,032
507 4	Toilet Bowl Cleaner, liquid, powder, and/or gel and product	\$1,017,630
507 8	Sanitizers for Food Handling Areas	\$29,442
507 9	Insect Repellent	\$483,594
507 99	Introduction of New Products/Services related to chemicals and chemical products	\$5,799,341
524 1	Fuel Oil Additive	\$110,478
524 2	Boiler Feed, Cooling Water, and Closed Water Treatment Chemicals	\$10,001,210
655 01	Propane	\$15,218,048
655 03	Service/Repair and or Rental Demurrage relating to Propane	\$165
658 1	Water Purification Chemicals	\$549,364
681 1	Road Stabilization/Ice Melting Chemicals or Chemical Formulations	\$6,182,849
681 2	Aircraft Deicers	\$41,052
681 4	Antifreeze, Fuel Engine Primer, Penetrates and related products	\$910,148
852 1	Toiletries	\$6,149,515
852 2	Personal Care Articles	\$285,341
852 3	Lodging and Hospitality Supplies and Services	\$12,034,078
852 4	Hospitality Wear	\$1,984,960
852 7	Linens	\$13,610,363
852 99	Introduction of New Products/Services relating to toiletries, personal care articles, and hospitality supplies and services	\$844,978

